

Strategy & Management offerings

Executive leadership

- Global strategic leadership
- Insolvency, distressed and crisis management
- International Director's program
- The challenge of leadership
- Building a board you need
- Corporate governance program
- International advanced management program
- Corporate governance and audit committees
- Managing cultural differences and multicultural teams
- Structuring and strategizing board committees
- Building & sustaining competitive advantage
- Risk management for executives
- Regulatory and tax risk management for executives
- Senior executive program
- Global investor workshop
- Managing partnerships and strategic alliances
- Strategic R&D management
- Achieving outstanding performance
- Leading an executive sales force
- Market-driving strategies (market making)
- Strategy execution program
- M&A and corporate strategy
- Transitioning to general management program (emerging leaders)
- Leading and coaching for change
- Strategic decision making & the finance function
- Linking strategy and operations: the execution premium
- Revisiting your strategic options in troubled times
- Managing brands as strategic assets
- Strategic performance management
- Financial analysis for decision-making
- Strategic management & corporate performance
- Due diligence (also industry specific)
- Business strategy for lawyers
- From resource allocation to strategy
- Managing networked businesses
- Risk management for corporate leaders
- Negotiations & managerial decision-making
- Performance management for non-for-profit organizations

Management development programs

- Strategic management (1) basic, (2) intermediate, (3) advanced
- Corporate strategy
- Managing global virtual teams

- Client relationship management for private bankers
- Corporate client relationships management
- Strategy development for (1) governments and quasi-governmental institutions, (2) not-for-profit firms, (3) professional service firms
- Leading product innovation
- Designing & executing strategies
- Management for turnaround & distressed situations
- Supply chain management
- Building customer-centric organizations
- Turnaround strategies & execution
- Compliance management

Management, strategy and finance

- Strategic financial analysis for business evaluation
- Financial decision making in emerging markets
- Financial restructuring & strategy
- Strategic corporate interactions with international capital markets

Management, global strategy and globalization

- Globalization of emerging markets
- Strategic agility and the firm
- Managerial skills for international and global businesses

- Taking your firm to the next level: regionalization and internationalization
- Shaping tomorrow's marketplace: building your firm to adapt
- Global strategic management
- Managing an international professional services firm
- Building businesses in times of limited visibility
- Building effective regional/global service firms
- Globalization and strategic roadmapping
- Building businesses in emerging markets
- Developing global strategies for your businesses
- Building businesses in emerging markets
 - With specific regional and country modules
 - Sub-Saharan Africa
 - Asia
 - Latin America
 - Russia & CIS
 - CEE
 - Middle East & North Africa
- Globalization & corporate strategy
- Building successful joint-ventures and strategic alliances (internationally)

Entrepreneurship & Family-businesses

- Family enterprise management
- Managing family businesses

- Comprehensive leadership
- Owner-managed businesses: (1) Aligning strategy & sales, (2) capital raising, (3) launching new ventures
- Launching new ventures
- Entrepreneurship & management

Innovation & Value creation

- Value creation & strategy development
- Integrating finance and strategy for value creation

Change management & reorganizations

- Leading for results
- Leading successful change
- Strategic restructuring and M&A
- Strategic development & innovation
- Leadership & change

Management, marketing and sales

- Aligning strategy and sales
- Marketing, social media and strategic management at the firm

Industry-specific strategy & strategic management programs are available for the following industries:

- Healthcare
- Agribusiness
- Telecom
- Energy & Power/LNG/Nuclear
- Automotive
- Oil & Gas (infrastructure)
- FI & Insurance
- Real estate & development
- Alternative investment industry
- Pharmaceuticals
- Biotechnology
- Alternative (than fossil-based) energy (wind, solar, hydro, geothermal, biomass, biofuels, smart grid, nuclear, low emission coals technologies, efficiency technologies)
- Consumer (retail, wholesale, staples, discretionary)

- TMT
- Professional services
- Manufacturing
- Mining
- Utilities
- Infrastructure
- Hospitality
- Investment management
- Aviation/Shipping
- Airports
- Railways
- Aerospace
- Paper & pulp
- Waste management
- Real estate
- Transport & logistics
- Leisure & tourism & hospitality